# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549-1004 <br> FORM 8-K 

Current Report Pursuant to Section 13 or 15(d)of the Securities Exchange Act of 1934

June 16, 2008
(Date of Report (Date of Earliest Event Reported))

## LA-Z-BOY INCORPORATED

(Exact name of registrant as specified in its charter)

| MICHIGAN | $\mathbf{1 - 9 6 5 6}$ | $\mathbf{3 8 - 0 7 5 1 1 3 7}$ |
| :---: | :---: | :---: |
| (State or other jurisdiction of <br> incorporation) | (Commission <br> (IRS Employer <br> 1284 North Telegraph Road, Monroe, Michigan |  |
| (Adress of principal executive offices) | $\mathbf{4 8 1 6 2 - 3 3 9 0}$ |  |
| Zip Code |  |  |

Registrant's telephone number, including area code (734) 242-1444
$\frac{\text { None }}{\text { (Former name or former address, if changed since last report.) }}$
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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## Item 2.02 Results of Operations and Financial Condition.

On June 16, 2008, La-Z-Boy Incorporated issued a press release to report the company's financial results for the quarter and fiscal year ended April 26, 2008. A copy of the press release is attached to this current report on Form 8-K as Exhibit 99.1. Exhibit 99.2 contains unaudited financial data.

The information in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits

(d) The following exhibits are furnished as part of this report:

| Description | Page <br> Press Release Dated June 16, 2008 <br> Unaudited financial schedules |
| :--- | ---: |
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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## LA-Z-BOY INCORPORATED

(Registrant)
Date: June 16, 2008
BY: /S/ Margaret L. Mueller
Margaret L. Mueller
Corporate Controller

## NEWS RELEASE

Contact: Kathy Liebmann

## LA-Z-BOY REPORTS FISCAL 2008 FOURTH-QUARTER AND FULL-YEAR RESULTS

MONROE, MI. June 16, 2008—La-Z-Boy Incorporated (NYSE: LZB) today reported its operating results for the fiscal fourth quarter and full year ended April 26, 2008.

Net sales for the quarter were $\$ 368$ million, down $9.8 \%$ compared with the prior year's fourth quarter. The company reported a loss from continuing operations of $\$ 4.5$ million, or a loss of $\$ 0.09$ per share, compared with income from continuing operations of $\$ 8.4$ million, or $\$ 0.16$ per share, for the same period last year. The 2008 fourth quarter results include a $\$ 0.04$ per share restructuring charge, primarily related to the pending closure of the company's Tremonton, Utah upholstery facility, and a $\$ 0.07$ per share charge associated with the make-whole provision on the company's private placements, which were refinanced in February. Last year's fourth quarter included a restructuring charge of $\$ 0.08$ related to the closure of several of the company's upholstery facilities and retail outlets and a $\$ 0.14$ gain on the sale of properties.

For the full fiscal 2008 year, La-Z-Boy reported sales of $\$ 1.5$ billion, down $10.5 \%$ compared with the prior year. The company reported a loss from continuing operations of $\$ 7.5$ million, or a loss of $\$ 0.15$ per share, compared with income from continuing operations of $\$ 19.8$ million, or $\$ 0.38$ per share, for fiscal 2007. The 2008 full-year results include income per share of $\$ 0.09$ related to anti-dumping duties received on bedroom furniture imported from China, a restructuring charge of $\$ 0.10$ relating to the closure of the company's Lincolnton facility, retail outlet closures and the pending closure of the company's Tremonton, Utah upholstery facility, a $\$ 0.10$ per share charge for a write-down of goodwill and a $\$ 0.07$ per share charge associated with the make-whole provision on the company's private placements, which were refinanced in February.

For the full fiscal 2007 year, the company’s results included a $\$ 0.13$ per share restructuring charge related to plant and retail outlet closures, income of $\$ 0.04$ per share related to anti-dumping duties, and a $\$ 0.17$ per share gain on the sale of properties. (See the attached schedule for more information on selected items included in our Consolidated Statement of Operations.)

Kurt L. Darrow, La-Z-Boy’s President and Chief Executive Officer, said: "In an operating environment that continues to be marked by challenges, fiscal 2008 was a transitional year for La-Z-Boy. We continued our momentum in making significant changes to our business model, including rationalizing our portfolio of operating companies, transitioning our La-Z-Boy branded manufacturing facilities to cellular production, closing several upholstery facilities, launching a new comprehensive marketing campaign, consolidating our retail warehouses and IT systems and strengthening our balance sheet by reducing our debt by 31\%. We made
tough decisions during tough times, and are confident our business model has the strength and stability for us to remain an industry leader going forward."

## Upholstery

For the fiscal 2008 fourth quarter, sales in the company's upholstery segment decreased $8.9 \%$ to $\$ 277.5$ million compared with $\$ 304.7$ million in the prior year's fourth quarter; however, the segment's operating margin increased to $8.3 \%$ from $6.0 \%$ in last year's comparable quarter. Darrow stated, "The success of the conversion of our La-Z-Boy branded facilities to the cellular production process is clearly evident in our results. On lower volume, we improved our operating margin year over year and, with the implementation of cellular now substantially completed, we anticipate our performance going forward will improve. During the quarter, we announced plans to consolidate all cutting and sewing operations at our branded facilities, over a period of 18 to 24 months, and will move those operations to a new facility in Mexico. We also announced we would close our Tremonton, Utah facility this summer. The combined annual savings from these two initiatives are expected to be in excess of $\$ 25$ million, with the full benefit beginning in fiscal 2011."
For the fiscal 2008 fourth quarter, the La-Z-Boy Furniture Galleries ${ }^{\circledR}$ store system, which includes both company-owned and independent-licensed stores, opened two new stores, relocated and/or remodeled two and closed three, bringing the total store count to 335, of which 216 are in the New Generation format. For fiscal 2009, the network plans to open 10 New Generation format La-Z-Boy Furniture Galleries ${ }^{\circledR}$ stores (seven new and three will be store remodels or relocations) and will close six. In the first quarter of fiscal 2009, the network plans to open one store, relocate or remodel two and close two.

System-wide, for the first four months of calendar 2008, including company-owned and independent-licensed stores, same-store written sales, which the company tracks as an indicator of retail activity, were down $5.7 \%$. Total written sales, which include new stores, were down $5.2 \%$.

## Casegoods

For the 2008 fourth quarter, casegoods sales were $\$ 48.8$ million, down $24.3 \%$ from the prior year's fourth quarter and, as a result, the segment's quarterly operating margin decreased to $3.6 \%$. Darrow commented, "With higher price points typically associated with casegoods collections, as compared to upholstery, our casegoods business continues to be impacted by the housing downturn, with consumers postponing purchases of larger sets of furniture for the dining room and bedroom. In the meantime, our team remains focused on new product development, with unique attributes, to appeal to a wider range of customers. Importantly, we continue to align our cost structure with the current level of business."

## Retail

For the quarter, retail sales were $\$ 48.9$ million, down $10.2 \%$ compared with the prior-year period. The retail group posted an operating loss for the quarter, and its operating margin was (25.7\%). Approximately $6.5 \%$ of the $10.2 \%$ sales decline was the result of exiting the Pittsburgh, Pennsylvania market, which was operating during last year's fourth quarter. Darrow stated, "During the quarter, we completed the consolidations of both our warehouse and IT systems, eliminating the redundant costs associated with the multiple markets we acquired over the last several years. Following the consolidation of the warehouses, we were aggressive in reducing our inventory and lowered it by $15 \%$ on a $10 \%$ sales decline during the course of the quarter. We also closed three stores during the period, selling additional inventory at discounted levels, which negatively impacted our gross margin for the quarter. However, as a result of these moves, beginning in fiscal 2009, we are in-stock on our core assortment, which is improving our service position."

Darrow continued, "Although we are realizing a significant reduction in costs as a result of the consolidation process, the benefit is negated by the decline in volume across our stores coupled with increased occupancy costs associated with additional New Generation format stores. While we cannot control the impact the economy is having on the home furnishings market, we are working to improve our close ratio and average ticket with every customer. Additionally, we continue to examine every cost component of our business while experimenting with various merchandising techniques in several stores as a means to drive top-line growth."
During the fourth quarter, the company's retail segment opened two new company-owned stores remodeled or relocated two and closed one. At the end of the fourth quarter, the company owned 70 stores, including 56 in the New Generation format, or $80 \%$ versus 70 company-owned stores last year at this time, of which 47 , or $67 \%$, were in the new format.

## New Credit Facility

La-Z-Boy Incorporated entered into a new secured credit agreement in early February, giving it greater flexibility to operate its business. As part of the refinancing, the company's private placement notes were paid off and the company took a charge of $\$ 6.0$ million, or $\$ 0.07$ per share, in the fourth quarter as a result of a make-whole provision with the company's note holders.

## Balance Sheet

During the year, La-Z-Boy reduced its debt by $\$ 47$ million, of which $\$ 46$ million was reduced in the fourth quarter. At the end of fiscal 2008, La-Z-Boy's debt to capitalization ratio was $18.8 \%$ compared with $23.8 \%$ at the end of fiscal 2007. Net cash provided by operating activities was $\$ 49.2$ million, primarily the result of a reduction in inventory and accounts receivable.

## Business Outlook

Commenting on the company's business outlook, Darrow said: "Overall macroeconomic factors continue to impact the home furnishings industry and we believe it will be some time before the environment improves. As we experienced in fiscal 2008, due to seasonality issues and the way in which our fiscal year rolls out (May through April), we anticipate the second half of our fiscal year to be stronger than the first half. We will continue to make changes to our business to positively impact both the top and bottom lines; however, we remain cautious in our outlook for the full fiscal 2009 year and anticipate a $3 \%$ to $7 \%$ decrease in sales compared with fiscal 2008 and earnings per share to be in the range of $\$ 0.15$ to $\$ 0.25$. Our guidance does not include restructuring charges, potential income from anti-dumping monies, or any further effect from discontinued operations or the write-down of intangible assets."

## Forward-looking Information

Any forward-looking statements contained in this news release are based on current information and assumptions and represent management's best judgment at the present time. Actual results could differ materially from those anticipated or projected due to a number of factors. These factors include, but are not limited to: (a) changes in consumer confidence; (b) changes in demographics; (c) further changes in the housing market; (d) the impact of terrorism or war; (e) continued energy price changes; (f) the impact of logistics on imports; (g) the impact of interest rate changes; (h) changes in currency exchange rates; (i) competitive factors; (j) operating factors, such as supply, labor or distribution disruptions including changes in operating conditions or costs; (k) effects of restructuring actions; (l) changes in the domestic or international regulatory environment; ( m ) ability to implement global sourcing organization strategies; (n) fair value changes to our intangible assets due to actual results differing from projected; (o) the impact of adopting new accounting principles; (p) the impact from natural events such as hurricanes, earthquakes and tornadoes; (q) the ability to procure fabric rolls or cut
and sewn fabric sets domestically or abroad; (r) those matters discussed under "Risk Factors" in our most recent Annual Report of Form 10-K and subsequent Quarterly Reports on Form 10-Q and factors relating to acquisitions and other factors identified from time to time in our reports filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements, either to reflect new developments or for any other reason.

## Additional Information

This news release is just one part of La-Z-Boy's financial disclosures and should be read in conjunction with other information filed with the Securities and Exchange Commission, which is available at http://www.la-z-boy.com/about/investorRelations/sec filings.aspx. Investors and others wishing to be notified of future La-Z-Boy news releases, SEC filings and quarterly investor conference calls may sign up at:
http://www.la-z-boy.com/about/investorRelations/IR email alerts.aspx.

## Background Information

La-Z-Boy Incorporated is one of the world's leading residential furniture producers, marketing furniture for every room of the home. The La-Z-Boy Upholstery Group companies are Bauhaus, England and La-Z-Boy. The La-Z-Boy Casegoods Group companies are American Drew/Lea, Hammary and Kincaid.

The corporation's proprietary distribution network is dedicated exclusively to selling La-Z-Boy Incorporated products and brands, and includes 335 standalone La-Z-Boy Furniture Galleries ${ }^{\circledR}$ stores, 57 La-Z-Boy In-Store Galleries and 333 Comfort Studios, in addition to in-store gallery programs at the company's Kincaid, England and Lea operating units. According to industry trade publication In Furniture, the La-Z-Boy Furniture Galleries retail network is North America's largest single-brand furniture retailer. Additional information is available at http://www.la-z-boy.com/.

## LA-Z-BOY INCORPORATED

 CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS| (Amounts in thousands, except per share data) | Unaudited <br> For the Quarter Ended |  | Unaudited <br> For the Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4/26/2008 | $\begin{aligned} & \hline 4 / 28 / 2007 \\ & (13 \text { weeks) } \end{aligned}$ | 4/26/2008 | 4/28/2007 |
| Sales | \$368,030 | \$ 408,078 | \$ 1,450,941 | \$1,621,460 |
| Cost of sales |  |  |  |  |
| Cost of goods sold | 260,777 | 296,053 | 1,051,656 | 1,189,734 |
| Restructuring | 2,610 | 3,771 | 5,057 | 3,371 |
| Total cost of sales | 263,387 | 299,824 | 1,056,713 | 1,193,105 |
| Gross profit | 104,643 | 108,254 | 394,228 | 428,355 |
| Selling, general and administrative | 102,192 | 92,955 | 399,470 | 388,738 |
| Restructuring | 632 | 2,542 | 3,078 | 7,662 |
| Write-down of intangibles | 2,617 | - | 8,426 | - |
| Operating income (loss) | (798) | 12,757 | $(16,746)$ | 31,955 |
| Interest expense | 7,534 | 2,316 | 13,899 | 10,206 |
| Income from Continued Dumping and Subsidy Act, net | - | - | 7,147 | 3,430 |
| Interest income | 575 | 1,255 | 3,614 | 3,952 |
| Other income (expense), net | 691 | 173 | 5,393 | 727 |
| Income (loss) from continuing operations before income taxes | $(7,066)$ | 11,869 | $(14,491)$ | 29,858 |
| Income tax (benefit) expense | $(2,595)$ | 3,434 | $(6,954)$ | 10,090 |
| Income (loss) from continuing operations | $(4,471)$ | 8,435 | $(7,537)$ | 19,768 |
| Income (loss) from discontinued operations (net of tax) | 50 | (724) | $(6,000)$ | $(15,629)$ |
| Net income (loss) | \$ (4,421) | \$ 7,711 | \$ (13,537) | \$ 4,139 |
| Basic average shares | 51,425 | 51,373 | 51,408 | 51,475 |
| Basic income (loss) from continuing operations per share | \$ (0.09) | \$ 0.16 | \$ (0.15) | 0.38 |
| Discontinued operations (net of tax) | - | (0.01) | (0.11) | (0.30) |
| Basic net income (loss) per share | \$ (0.09) | \$ 0.15 | \$ (0.26) | \$ 0.08 |
| Diluted average shares | 51,425 | 51,522 | 51,408 | 51,606 |
| Diluted income (loss) from continuing operations per share | \$ (0.09) | \$ 0.16 | \$ (0.15) | 0.38 |
| Discontinued operations (net of tax) | - | (0.01) | (0.11) | (0.30) |
| Diluted net income (loss) per share | \$ (0.09) | \$ 0.15 | \$ (0.26) | \$ 0.08 |
| Dividends paid per share | \$ 0.04 | \$ 0.12 | 0.40 | \$ 0.48 |

## LA-Z-BOY INCORPORATED

## CONDENSED CONSOLIDATED BALANCE SHEET

| (Amounts in thousands, except par value) | Unaudited As of |  |
| :---: | :---: | :---: |
|  | 4/26/2008 | 4/28/2007 |
| Current assets |  |  |
| Cash and equivalents | \$ 14,982 | \$ 51,721 |
| Receivables, net of allowance of \$17,942 in 2008 and \$13,635 in 2007 | 200,422 | 230,399 |
| Inventories, net | 178,361 | 197,790 |
| Deferred income taxes - current | 12,398 | 17,283 |
| Assets of discontinued operations | - | 24,278 |
| Other current assets | 21,325 | 19,327 |
| Total current assets | 427,488 | 540,798 |
| Property, plant and equipment, net | 171,001 | 183,218 |
| Deferred income taxes - long term | 26,922 | 15,380 |
| Goodwill | 47,233 | 55,659 |
| Trade names | 9,006 | 9,472 |
| Other long-term assets, net of allowance of \$2,801 in 2008 and \$1,942 in 2007 | 87,220 | 74,164 |
| Total assets | \$768,870 | \$878,691 |
|  |  |  |
| Current liabilities |  |  |
| Current portion of long-term debt | \$ 4,792 | \$ 38,076 |
| Accounts payable | 56,421 | 66,242 |
| Liabilities of discontinued operations | - | 3,843 |
| Accrued expenses and other current liabilities | 102,700 | 118,591 |
| Total current liabilities | 163,913 | 226,752 |
| Long-term debt | 99,578 | 113,172 |
| Other long-term liabilities | 54,783 | 53,419 |
| Contingencies and commitments | - | - |
| Shareholders' equity |  |  |
| Preferred shares - 5,000 authorized; none issued | - | - |
| Common shares, \$1 par value - 150,000 authorized; 51,428 outstanding in 2008 and 51,377 outstanding in 2007 | 51,428 | 51,377 |
| Capital in excess of par value | 209,388 | 208,283 |
| Retained earnings | 190,215 | 223,896 |
| Accumulated other comprehensive income (loss) | (435) | 1,792 |
| Total shareholders' equity | 450,596 | 485,348 |
| Total liabilities and shareholders' equity | \$768,870 | \$878,691 |

## LA-Z-BOY INCORPORATED

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| (Amounts in thousands) | 4/26/2008 ${ }^{\text {Un }}$ |  | 4/28/2007 | $$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |  |  |
| Net income (loss) | \$ | $(4,421)$ | \$ 7,711 | \$ $(13,537)$ |  | \$ 4,139 |
| Adjustments to reconcile net income (loss) to cash provided by (used for) operating activities |  |  |  |  |  |  |
| Write-down of intangibles |  | 2,617 | - | 8,426 |  | - |
| Write-down of assets from businesses held for sale (net of tax) |  | - | 1,262 | 2,159 |  | 14,936 |
| (Gain) loss on sale of discontinued operations (net of tax) |  | (198) | 345 | 3,696 |  | (935) |
| Restructuring |  | 3,242 | 6,313 | 8,135 |  | 11,033 |
| Provision for doubtful accounts |  | 2,177 | 899 | 8,550 |  | 3,790 |
| Depreciation and amortization |  | 6,190 | 7,082 | 24,696 |  | 27,204 |
| Stock option, restricted and performance based stock expense |  | 1,362 | 748 | 4,527 |  | 3,959 |
| Change in receivables |  | 11,715 | $(14,624)$ | 20,956 |  | 5,064 |
| Change in inventories |  | 5,574 | 18,795 | 23,471 |  | 4,486 |
| Change in payables |  | $(5,287)$ | 7,621 | $(10,394)$ |  | $(11,607)$ |
| Change in other assets and liabilities |  | $(6,768)$ | 3,018 | $(25,419)$ |  | $(12,446)$ |
| Change in deferred taxes |  | $(3,557)$ | $(7,354)$ | $(6,027)$ |  | $(16,390)$ |
| Total adjustments |  | 17,067 | 24,105 | 62,776 |  | 29,094 |
| Net cash provided by operating activities |  | 12,646 | 31,816 | 49,239 |  | 33,233 |
| Cash flows from investing activities |  |  |  |  |  |  |
| Proceeds from disposals of assets |  | 1,023 | 21,698 | 8,761 |  | 46,974 |
| Proceeds from sale of discontinued operations |  | - | 9,493 | 4,169 |  | 42,659 |
| Capital expenditures |  | $(6,548)$ | $(4,817)$ | $(27,386)$ |  | $(25,811)$ |
| Purchases of investments |  | $(5,485)$ | $(4,704)$ | $(34,562)$ |  | $(18,165)$ |
| Proceeds from sales of investments |  | 5,338 | 5,508 | 35,580 |  | 17,342 |
| Change in other long-term assets |  | $(2,791)$ | $(1,298)$ | (705) |  | (955) |
| Net cash provided by (used for) investing activities |  | $(8,463)$ | 25,880 | $(14,143)$ |  | 62,044 |
| Cash flows from financing activities |  |  |  |  |  |  |
| Net changes in debt |  | $(50,108)$ | $(16,728)$ | $(50,929)$ |  | $(36,696)$ |
| Stock issued/(canceled) for stock and employee benefit plans |  | (140) | 7 | (269) |  | 1,340 |
| Repurchases of common stock |  | - | - | - |  | $(6,947)$ |
| Dividends paid |  | $(2,076)$ | $(6,212)$ | $(20,746)$ |  | $(24,886)$ |
| Net cash used for financing activities |  | $(52,324)$ | $(22,933)$ | $(71,944)$ |  | $(67,189)$ |
| Effect of exchange rate changes on cash and equivalents |  | (52) | (526) | 109 |  | (456) |
| Change in cash and equivalents |  | $(48,193)$ | 34,237 | $(36,739)$ |  | 27,632 |
| Cash and equivalents at beginning of period |  | 63,175 | 17,484 | 51,721 |  | 24,089 |
| Cash and equivalents at end of period |  | $\underline{\text { 14,982 }}$ | \$ 51,721 | \$ 14,982 |  | \$ 51,721 |

## LA-Z-BOY INCORPORATED

## Segment Information

| (Amounts in thousands) | Unaudited <br> For the Quarter Ended |  | Unaudited <br> For the Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { 4/26/2008 } \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ | $\begin{aligned} & 4 / 28 / 2007 \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { 4/26/2008 } \\ & \text { (52 weeks) } \\ & \hline \end{aligned}$ | $\begin{aligned} & 4 / 28 / 2007 \\ & \text { (52 weeks) } \\ & \hline \end{aligned}$ |
| Sales |  |  |  |  |
| Upholstery Group | \$ 277,458 | \$ 304,674 | \$ 1,084,418 | \$ 1,198,378 |
| Casegoods Group | 48,770 | 64,403 | 213,896 | 262,721 |
| Retail Group | 48,902 | 54,481 | 190,180 | 220,319 |
| VIEs/Eliminations | $(7,100)$ | $(15,480)$ | $(37,553)$ | $(59,958)$ |
| Consolidated | 368,030 | 408,078 | 1,450,941 | 1,621,460 |
|  |  |  |  |  |
| Operating income (loss) |  |  |  |  |
| Upholstery Group | 22,961 | 18,286 | 70,332 | 78,724 |
| Casegoods Group | 1,752 | 5,127 | 10,151 | 20,289 |
| Retail Group | $(12,565)$ | $(7,939)$ | $(40,265)$ | $(31,161)$ |
| Corporate and Other* | $(7,087)$ | 3,596 | $(40,403)$ | $(24,864)$ |
| Restructuring | $(3,242)$ | $(6,313)$ | $(8,135)$ | $(11,033)$ |
| Intangible write-down | $(2,617)$ | - | $(8,426)$ | - |
| Consolidated | \$ (798) | \$ 12,757 | \$ (16,746) | \$ 31,955 |

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## LA-Z-BOY INCORPORATED

## Unaudited Quarterly Financial Data

| (Dollar amounts in thousands, except per share data) Fiscal Quarter Ended | $\begin{gathered} 7 / 28 / 2007 \\ \text { (13 weeks) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { 10/27/2007 } \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ | $\begin{gathered} \mathbf{1 / 2 6 / 2 0 0 8} \\ \text { (13 weeks) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4/26/2008 } \\ \text { (13 weeks) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Sales | \$344,396 | \$365,434 | \$373,081 | \$368,030 |
| Cost of sales |  |  |  |  |
| Cost of goods sold | 259,143 | 266,658 | 265,078 | 260,777 |
| Restructuring | 2,561 | 518 | (632) | 2,610 |
| Total cost of sales | 261,704 | 267,176 | 264,446 | 263,387 |
| Gross profit | 82,692 | 98,258 | 108,635 | 104,643 |
| Selling, general and administrative | 94,508 | 98,098 | 104,672 | 102,192 |
| Restructuring | 1,120 | 449 | 877 | 632 |
| Write-down of intangibles | - | 5,809 | - | 2,617 |
| Operating income (loss) | $(12,936)$ | $(6,098)$ | 3,086 | (798) |
| Interest expense | 2,097 | 2,120 | 2,148 | 7,534 |
| Income from Continued Dumping and Subsidy Offset Act, net | - | - | 7,147 | - |
| Interest income | 882 | 1,023 | 1,134 | 575 |
| Other income, net | 566 | 351 | 3,785 | 691 |
| Income (loss) from continuing operations before income taxes | $(13,585)$ | $(6,844)$ | 13,004 | $(7,066)$ |
| Income tax expense (benefit) | $(5,043)$ | $(3,192)$ | 3,876 | $(2,595)$ |
| Income (loss) from continuing operations | $(8,542)$ | $(3,652)$ | 9,128 | $(4,471)$ |
| Income (loss) from discontinued operations (net of tax) | (152) | $(6,282)$ | 384 | 50 |
| Net income (loss) | \$ (8,694) | \$ (9,934) | \$ 9,512 | \$ (4,421) |
| Diluted weighted average shares outstanding | 51,380 | 51,410 | 51,590 | 51,425 |
| Diluted income (loss) from continuing operations per share | \$ (0.17) | \$ (0.07) | \$ 0.18 | \$ (0.09) |
| Diluted net income (loss) per share | \$ (0.17) | \$ (0.19) | \$ 0.18 | \$ (0.09) |

## LA-Z-BOY INCORPORATED

## Unaudited Quarterly Financial Data

| (Dollar amounts in thousands, except per share data) Fiscal Quarter Ended | $\begin{gathered} 7 / 29 / 2006 \\ \text { (13 weeks) } \\ \hline \end{gathered}$ | $\begin{aligned} & \mathbf{1 0 / 2 8 / 2 0 0 6} \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ | $\begin{array}{r} \mathbf{1 / 2 7 / 2 0 0 7} \\ \text { (13 weeks) } \\ \hline \end{array}$ | $\begin{gathered} \text { 4/28/2007 } \\ \text { (13 weeks) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Sales | \$ 393,923 | \$ 414,614 | \$ 404,845 | \$ 408,078 |
| Cost of sales |  |  |  |  |
| Cost of goods sold | 296,008 | 306,351 | 291,322 | 296,053 |
| Restructuring | - | (400) | - | 3,771 |
| Total cost of sales | 296,008 | 305,951 | 291,322 | 299,824 |
| Gross profit | 97,915 | 108,663 | 113,523 | 108,254 |
| Selling, general and administrative | 94,683 | 99,887 | 101,213 | 92,955 |
| Restructuring | - | 2,265 | 2,855 | 2,542 |
| Operating income | 3,232 | 6,511 | 9,455 | 12,757 |
| Interest expense | 2,526 | 2,614 | 2,750 | 2,316 |
| Income from Continued Dumping and Subsidy Offset Act, net | - | - | 3,430 | - |
| Interest income | 815 | 773 | 1,109 | 1,255 |
| Other income (expense), net | (545) | 575 | 524 | 173 |
| Pre-tax income | 976 | 5,245 | 11,768 | 11,869 |
| Income tax expense (benefit) | (116) | 1,949 | 4,823 | 3,434 |
| Income from continuing operations | 1,092 | 3,296 | 6,945 | 8,435 |
| Income (loss) from discontinued operations (net of tax) | 1,203 | $(1,342)$ | $(14,766)$ | (724) |
| Net income (loss) | \$ 2,295 | \$ 1,954 | \$ (7,821) | \$ 7,711 |
| Diluted weighted average shares outstanding | 51,971 | 51,639 | 51,609 | 51,522 |
| Diluted income from continuing operations per share | \$ 0.02 | \$ 0.06 | \$ 0.13 | \$ 0.16 |
| Diluted net income (loss) per share | \$ 0.04 | \$ 0.04 | \$ (0.15) | \$ 0.15 |

## LA-Z-BOY INCORPORATED

## Selected Items Included in the Consolidated Statement of Operations

| (Amounts in millions) | Unaudited <br> For the Quarter Ended |  |  |  | Unaudited <br> For the Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 4/26/2008 } \\ & \text { (13 weeks) } \end{aligned}$ |  | $\begin{aligned} & 4 / 28 / 2007 \\ & \text { (13 weeks) } \end{aligned}$ |  | $\begin{aligned} & \text { 4/26/2008 } \\ & \text { (52 weeks) } \end{aligned}$ |  | $\begin{aligned} & \hline 4 / 28 / 2007 \\ & \text { (52 weeks) } \end{aligned}$ |  |
| Write-down of Intangible Assets (1) | \$ | 2.7 | \$ | - | \$ | 8.4 | \$ | - |
| Restructuring (2) |  | 3.2 |  | 6.3 |  | 8.1 |  | 11.0 |
| Make Whole on Private Placements (3) |  | 6.0 |  | - |  | 6.0 |  | - |
| (Gain)/Loss on Property Sales (4) |  | 0.3 |  | (11.5) |  | 0.3 |  | (14.1) |
| Litigation Settlement (5) |  | (2.6) |  | - |  | (2.6) |  | - |
| (Gain)/Loss on Sales of Investments (6) |  | (0.3) |  | (0.2) |  | (3.9) |  | (0.7) |
| Income from CDSOA (7) |  | - |  | - |  | (7.1) |  | (3.4) |
| Selected Items included in Income from Continuing Operations | \$ | 9.3 | \$ | (5.4) | \$ | 9.2 | \$ | (7.2) |

(1) Write-down of a portion of the goodwill of one of our VIEs in the fourth quarter of fiscal 2008. Full year includes the write-down of goodwill for our South Florida market.
(2) Severance, benefits, write-down of assets, contract terminations costs and other costs related to our plant and retail store closures.
(3) Make whole premium on the repayment of our private placement notes.
(4) Gains and losses on property sales which were not previously written-down as part of a restructuring plan. FY07 includes the sale of our plant in the U.K. in addition to several other properties during the year.
(5) Settlement related to one of our VIEs who was in litigation with the former independent dealer of the VIE's market.
(6) Gains and losses on various investments.
(7) Income received under the Continued Dumping and Subsidy Offset Act.


[^0]:    * Variable Interest Entities ("VIEs") are included in corporate and other.

